



About AIMHI



ORGANIZATIONS WITH HIGH PERFORMANCE DESIGN FEATURES

- · Sole provider
- Externally accountable
- · Full cost accounting
- Control center operations
- Revenue maximization
- Flexible production strategy
- Dynamic Resource Management

VISION

To improve patient health and experience of care by promoting excellence in mobile healthcare system effectiveness and efficiency.

FORMERLY

Coalition of Advanced Emergency Medical Systems (CAEMS)

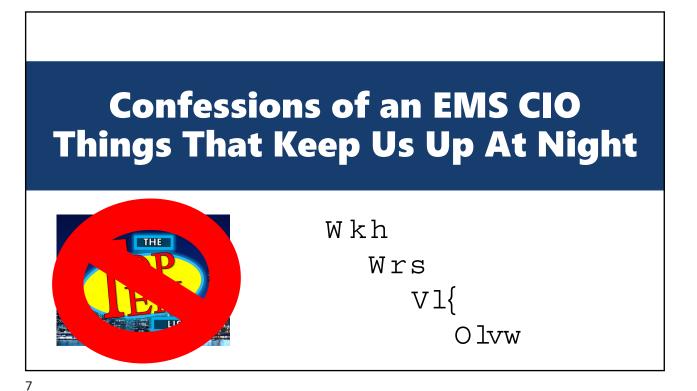
National Association of Public Utility Models

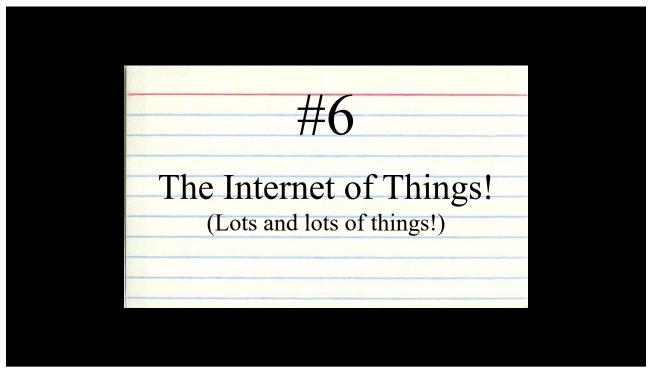
CURRENT AIMHI MEMBERS Medic Ambulance Pinellas County EMS Emergency Health New Hanover EMS Three Rivers Service Vallejo, CA Wilmington, NC Authority/Sunstar **Ambulance** Halifax, NS **Paramedics Authority MEDIC Emergency Niagara Emergency** Largo, FL Fort Wayne, IN **Medical Services Emergency Medical Medical Services Services Authority** Davenport, IA Niagara-On-The-**Regional EMS** Learn more about Tulsa & Oklahoma Lake, ON **Authority** membership at City, OK **MedStar Mobile** Reno, NV www.aimhi.mobi! **Northwell Health** Healthcare **Mecklenburg EMS** Fort Worth, TX **Center for EMS Richmond Agency** Syosset, NY **Ambulance** Charlotte, NC Metropolitan Authority Richmond, VA **Emergency Medical** Services Little Rock, AR

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Confessions of an EMS CIO Things That Keep Us Up At Night







The Internet of Things

- Lots of things...
 - Smart <fill in the blank> (Home, Watches, Scales, Speakers, refrigerator, fan, thermostats, etc.)
 - Health Care Devices
 - Sensors
- More data, more opportunity, more risk!

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Casino Hacked Through Fish Tank





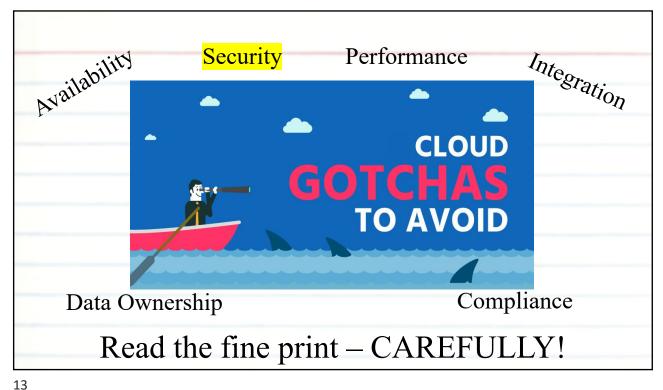
The tank's communications with the casino's network appeared normal enough. The data it was pumping through to the outside was highly suspect. It was the <u>only casino system that ever sent data to the remote server in Finland</u> that it was communicating with. It also did so using protocols that are normally used for streaming audio or video.

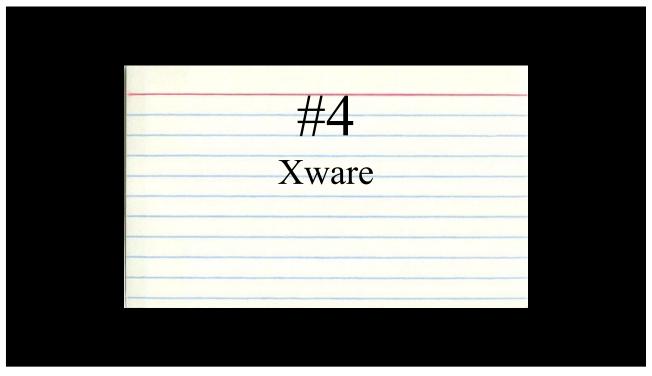


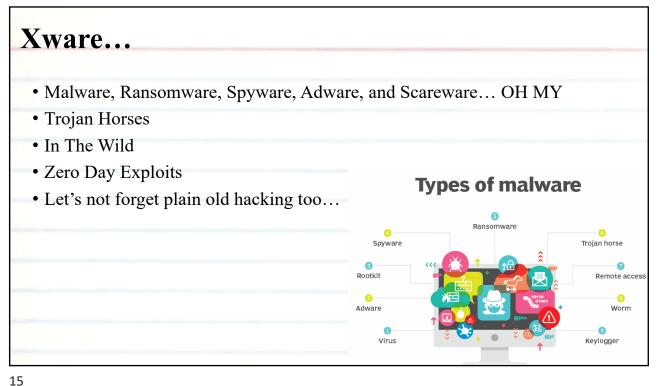
The Cloud

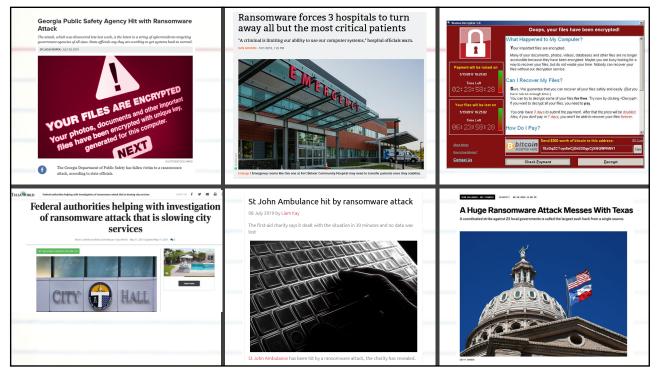
- Not a question of if anymore, it's when!
- Gartner market estimate of \$331.2 billion by 2022
- How safe is The Cloud?
 - It's as safe as you make it/pay for it
- All core EMS functions are available
 - Computer Aided Dispatch
 - ePCR
 - Billing
 - Fleet
 - Inventory
 - Scheduling
 - You name it...













Shadow IT (it's a real thing!)

- What is shadow IT?
- It's happening right this second, and you don't know it!
- It's what happens when you don't keep up with <whatever>
 - Technology
 - Peoples needs
- Learn from it (as in what can we do better to support our users)?
- Remember the fish tank thermometer?





What's going on...

- Do you have a reliable monitoring system?
 - Intrusion detection
 - Geographic traffic monitoring
- Do you have systems in place for knowing what is happening with Email?
- Do you know where your cloud-based files are being accessed from?
- Remember the previous slide about monitoring for shadow IT?

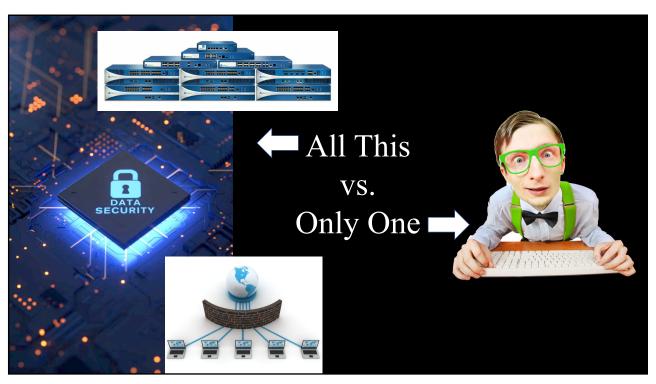
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It takes just one...

- You are potentially one click away from doom and gloom!
 - One link or file in an email
 - One malicious piece of software downloaded

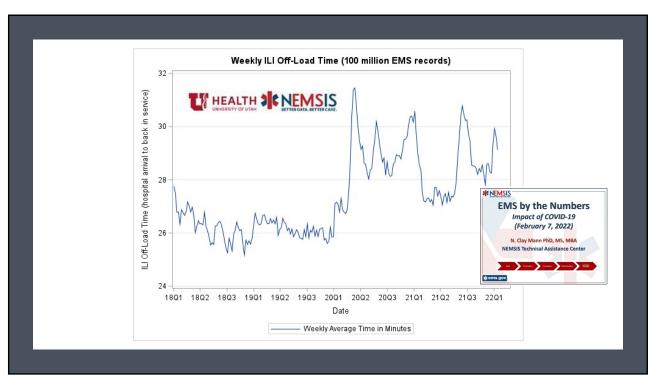
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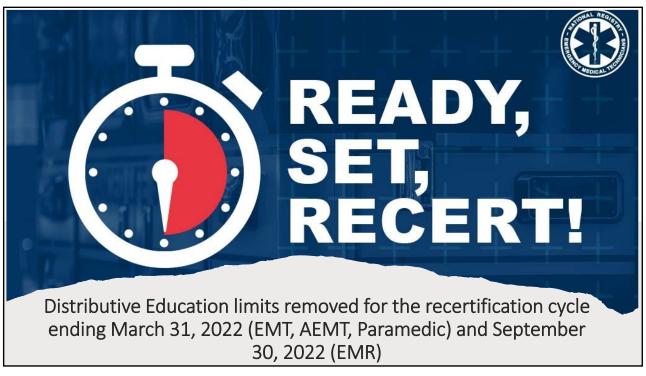
It takes just one...

- You are potentially one click away from doom and gloom!
 - One link or file in an email
 - One malicious piece of software downloaded
- You are one shadow IT application or service away from the HIPAA police or worse
- Train your team, talk about it, send out reminders, send out examples, keep them informed!
- This is what really keeps me up at night

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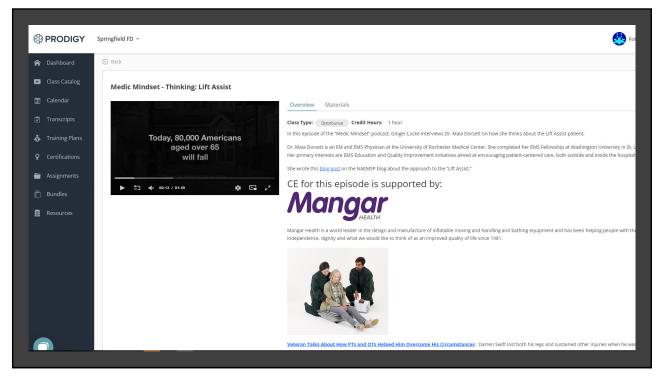






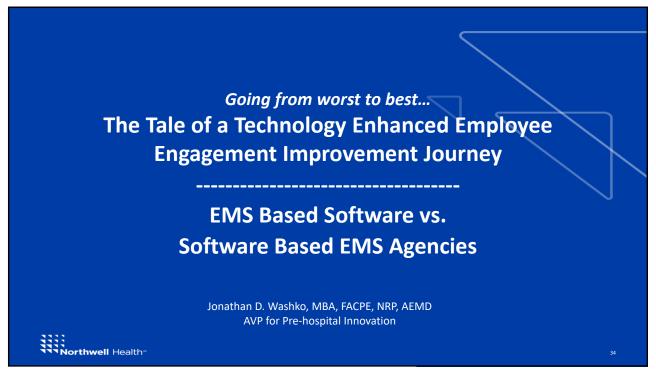


Sunday	Monday	Tuesday	Wednesday	Thursday	Friday
13 Field Triage - MCI 10:00AM	Ventricular Assist Devices 9:00AM	15 Trauma Triage 9:00AM	16 OB Emergencies 9:00AM	17 Field Triage - MCI 9:00AM	18 Medication Administration 10:00AM
Cricothyrotomy 11:00AM	Congestive Heart Failure 10:00AM	Basic Mechanical Ventilation 10:00AM	Infectious Diseases 10:00AM	Ambulance Safety 10:00AM	Special Healthcare Needs 1 11:00AM
Acute Coronary Syndrome 12:00PM	Pedi Transport 11:00AM	Cardiac Arrest 2 11:00AM	Acute Coronary Syndrome 11:00AM	EMS Provider Hygiene 11:00AM	Tox Emergencies-Opioids 12:00PM
2 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	2 Additional Classes
20	21	22	23	24	25
Chest Pain 10:00AM	Ventilation 1: Basic Airway Management 9:00AM	Neurological Emergencies & Seizures 9:00AM	Ambulance Safety 9:00AM	OB Emergencies 9:00AM	Chest Pain 10:00AM
Basic Neonatal Resuscitation 11:00AM	EMS Research 10:00AM	Capnography 10:00AM	Infectious Diseases 10:00AM	Immunological Diseases 10:00AM	Post-Resuscitation Care 2 11:00AM
Post-Resuscitation Care 1 12:00PM	Affective Characteristics 11:00AM	Medication Administration 11:00AM	Pedi Cardiac Arrest 3 11:00AM	Ventricular Assist Devices 11:00AM	Special Healthcare Needs 1 12:00PM
2 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	2 Additional Classes
27 STEMI Mimics 10:00AM	Post-Resuscitation Care 1 9:00AM	1 Cardiac Arrest 1 9:00AM	2 Pain Management 9:00AM	3 Neurological Emergencies & Seizures	4 Cardiac Rate Disturbances 10:00AM
	Post-Resuscitation Care 1 9:00AM	Cardiac Arrest 1 9:00AM	Pain Management 9:00AM	9:00AM	Cardiac Rate Disturbances 10:00AW
Basic Neonatal Resuscitation 11:00AM	Pedi Cardiac Arrest 3 10:00AM	Hemorrhage Control 10:00AM	Stroke 1 10:00AM	Cardiac Arrest 2 10:00AM	Oxygenation 11:00AM
Evidence Based Guidelines (EBG) 12:00PM	Chest Pain 11:00AM	Central Nervous System (CNS) Injuries 1 11:00AM	Fluid Resuscitation 11:00AM	Central Nervous System (CNS) Injuries 2 11:00AM	Stroke 2 12:00PM
2 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	8 Additional Classes	2 Additional Classes
6	7	8	9	10	11
Evidence Based Guidelines (EBG) 10:00AM	Ventilation 2: Respiratory Distress & Failure 9:00AM	Neurological Emergencies & Seizures 9:00AM	At-Risk Populations 9:00AM	Culture of Safety 9:00AM	Endocrine Emergencies 10:00AM
Field Triage - MCI 11:00AM	Central Nervous System (CNS) Injuries 1 10:00AM	Basic Neonatal Resuscitation 10:00AM	Pedi Cardiac Arrest 3 10:00AM	Ambulance Safety 10:00AM	Pedi Cardiac Arrest 2 11:00AM
STEMI Mimics 12:00PM	Affective Characteristics 11:00AM	Immunological Diseases 11:00AM	Chest Pain 11:00AM	Trauma Triage 11:00AM	Tox Emergencies-Opioids 12:00PM









About us: Center for Emergency Medical Services (CEMS)

- Established in 1993, CEMS provides air & ground BLS, ALS, SCT, CCT & 911 services
- Largest health system based ambulance services in NY Metropolitan area & one of the largest in the US
- Triple accredited agency: CAAS, ACE & CAMTS
- 900+ EMTs, Paramedics, CCTs, CPs, EMDs, RNs, MDs with over 140 available response units across NYC, Nassau & Suffolk
- Utilize the Advanced Medical Priority Dispatch System
- 200K+ Annual Call Volume
- Our value is driven by our amazing people, fortified by technology





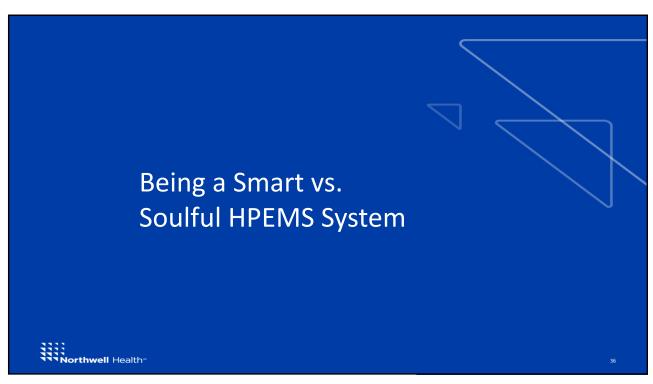






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Smart vs. Soulful EMS Organizations



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Smart vs. Soulful Organizations

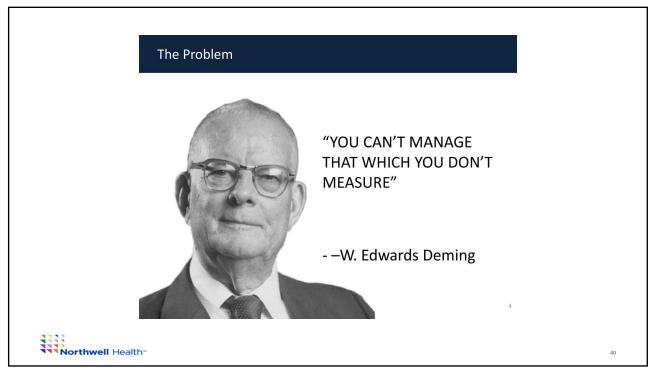
- 1. Being "Smart"
 - Sound business practices & acumen
 - Data driven decision making
 - Predictive analytics & systems optimization
 - Lean business processes
 - Financial and productivity drivers
 - Revenue optimization & expense control
 - Granular margin analysis
 - · Quantification of everything

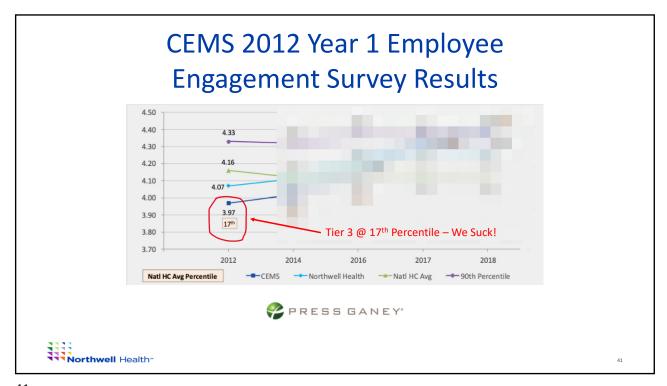
Northwell Health

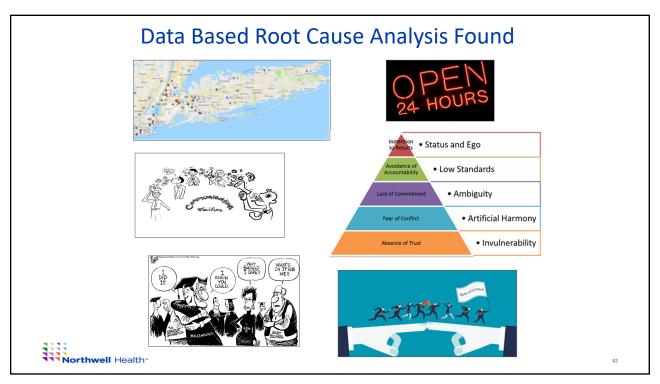
Smart vs. Soulful Organizations

- 1. Being "Soulful" = Engagement & Wellbeing
 - Acknowledging employee emotional, physical & financial needs
 - Having a culture that breeds desired traits & values
 - Answering "why"
 - Embracing diversity
 - Aligning talents and skills with functions
 - Transparency, trust & respect
 - Lead, follow or get out of the way

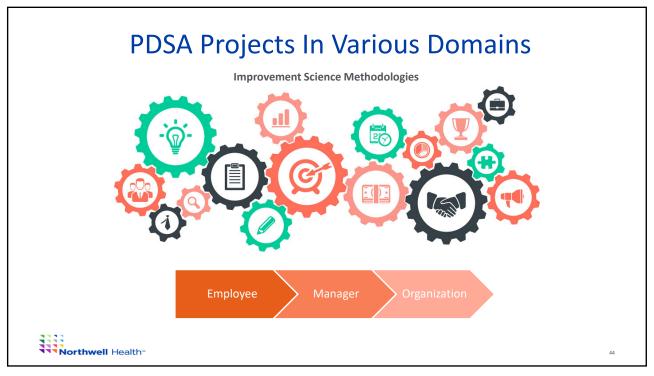






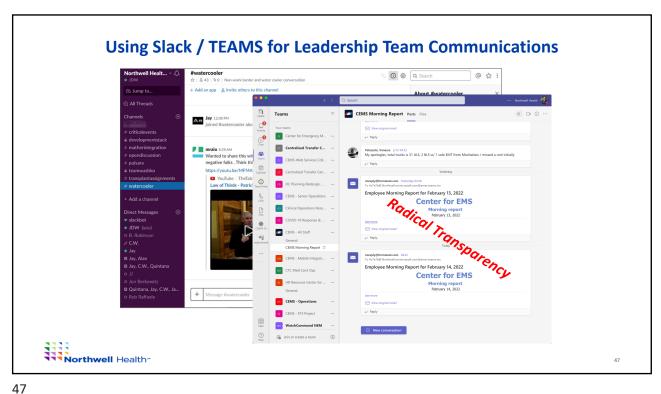






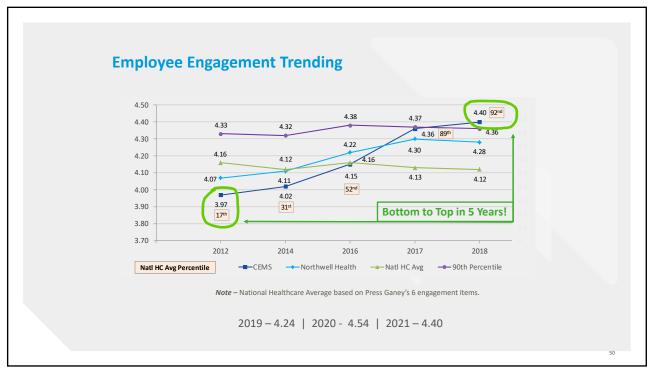












Return on Investment:

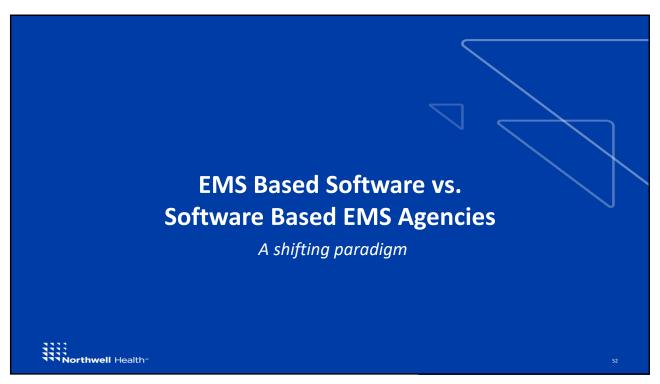
- 1. Lower turnover rates
- 2. Easier recruitment & direct advocacy
- 3. Employees like to work for us and with us
- 4. Focus on provider resiliency
- 5. Improved triad processes and outcomes
- 6. Intentional cultural shift
- 7. Career ladder development & succession planning

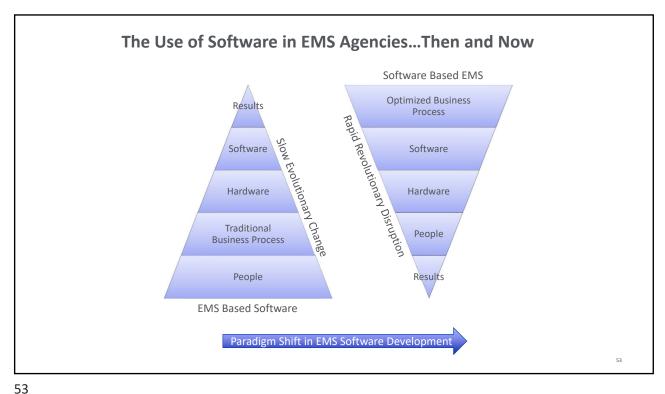
All in a HIGH PERFORMANCE EMS SYSTEM!



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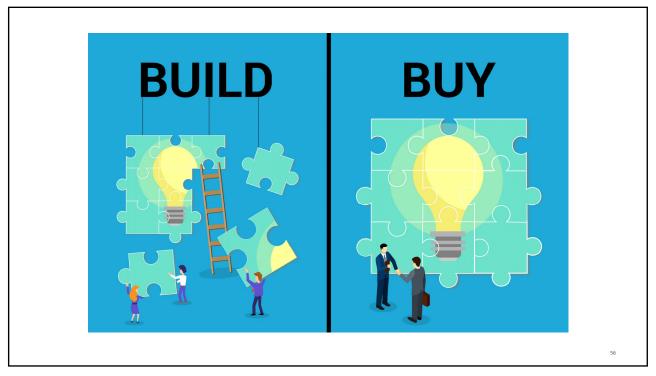
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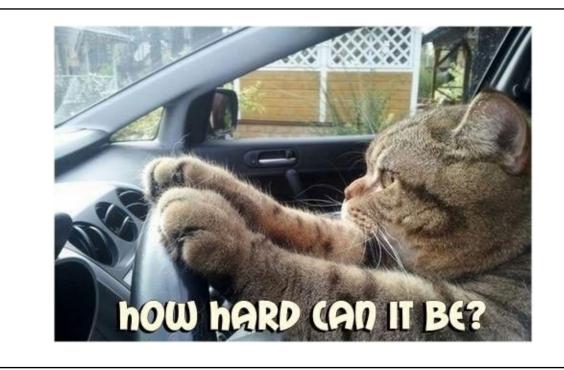












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There is a Lot to Building Your own Solutions

Making your own software requires you to become a software company...

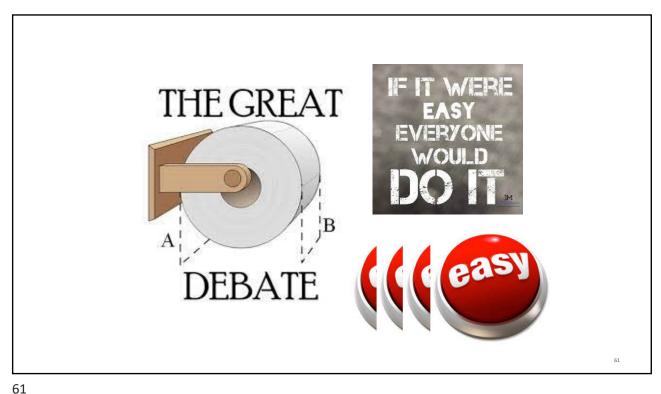


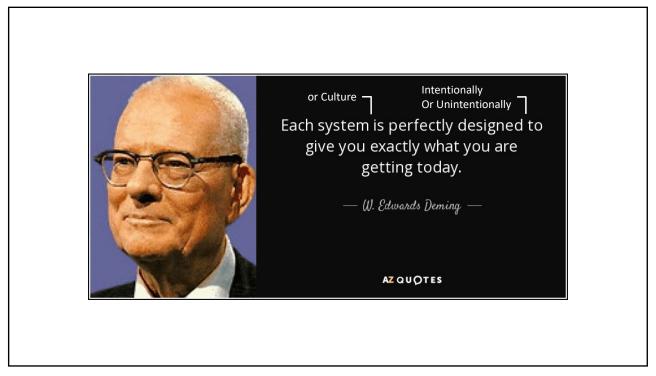
- Talent & expertise
- Knowledge of the software business
- Maintenance & bug fixes
- 24x7 Support
- Development roadmap management
- Source code control & coordination
- Bug testing
- Deployment planning & execution
- Business continuity planning
- Fault tolerant architecture
- Scaling & efficiency needs
- Solutions training
- Succession planning
- Funding & capital

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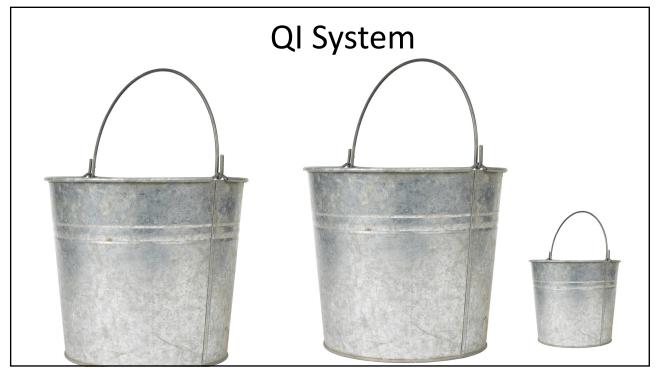
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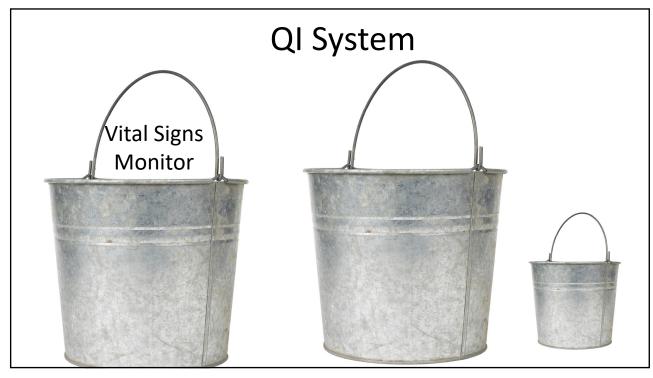
Northwell Health

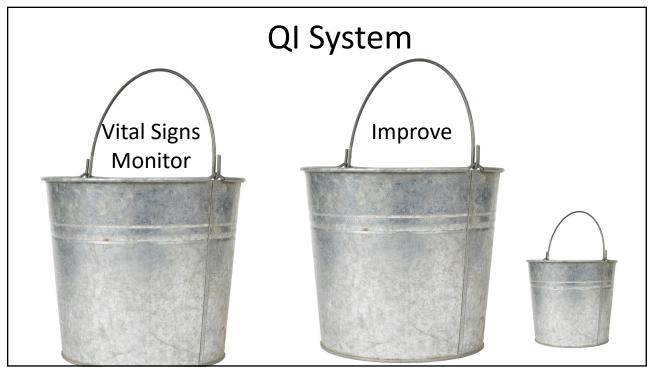


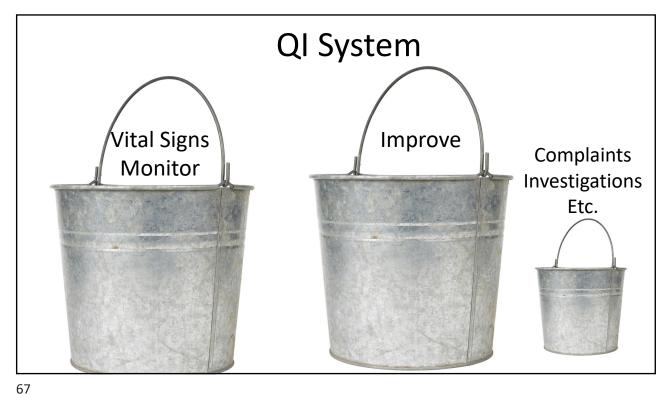




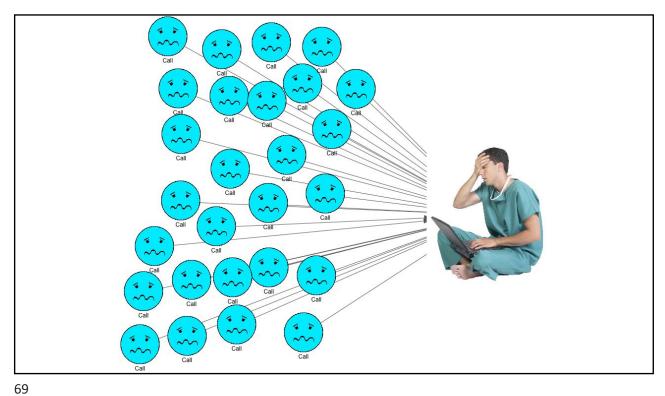








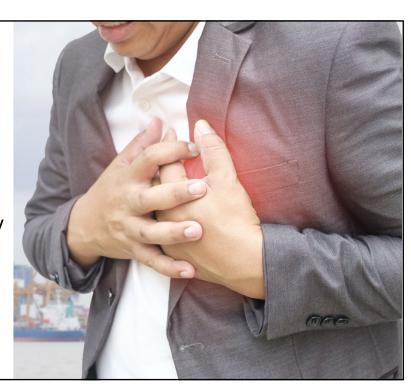




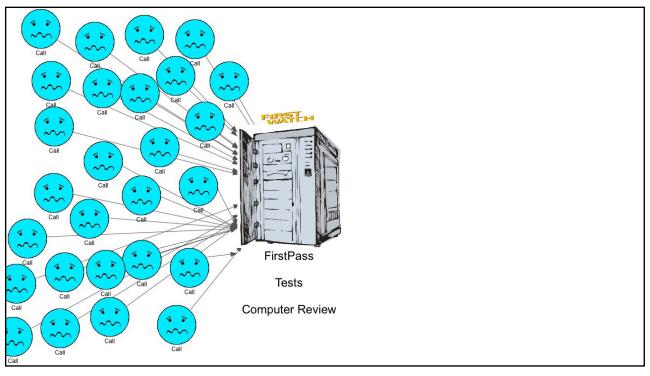


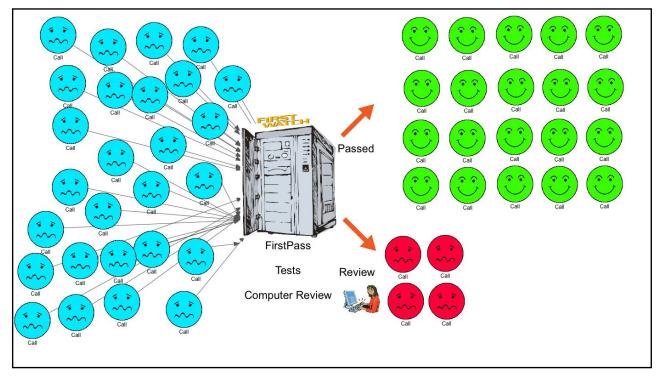
ACS Bundle

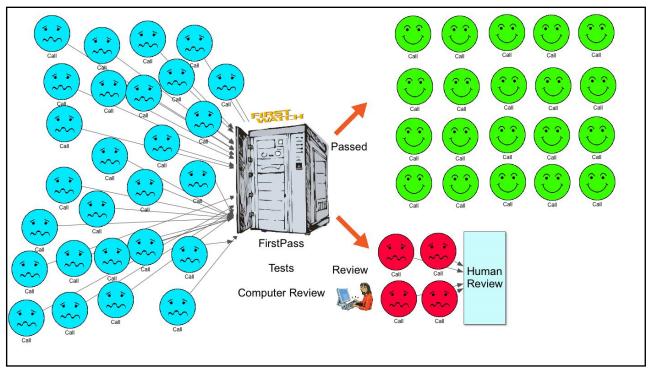
ASA
12-Lead
O2 is Sat Low
NTG if bp over 100
Short Scene Time
Pain managed effectively
STEMI Notification

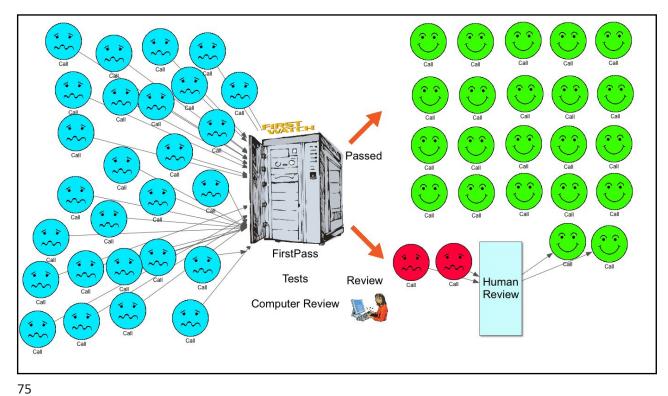


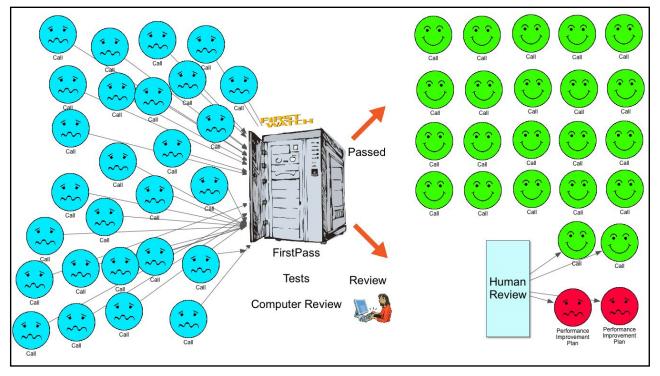
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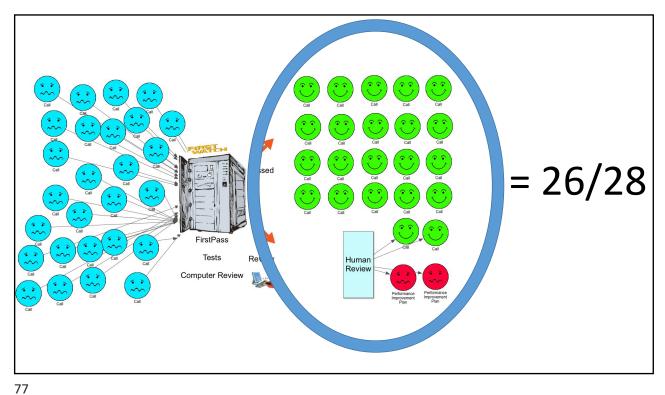


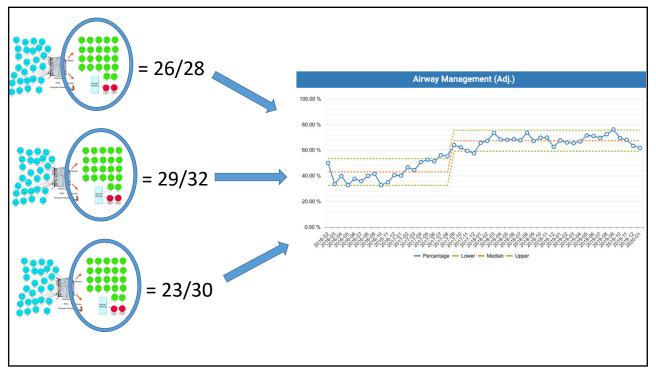


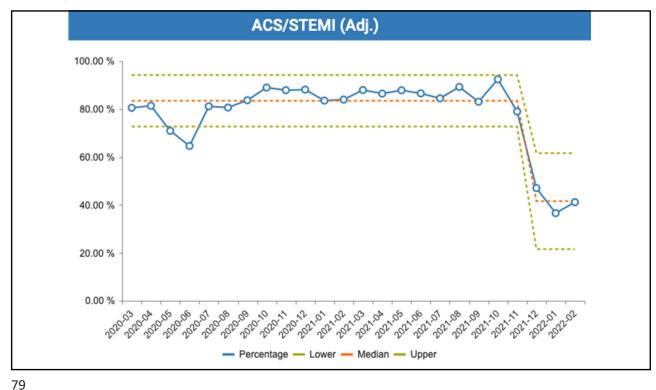




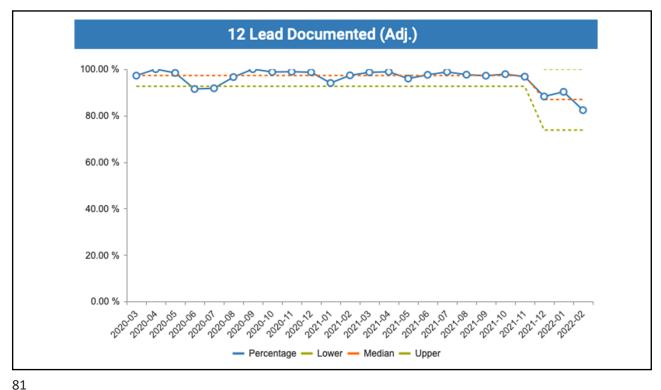


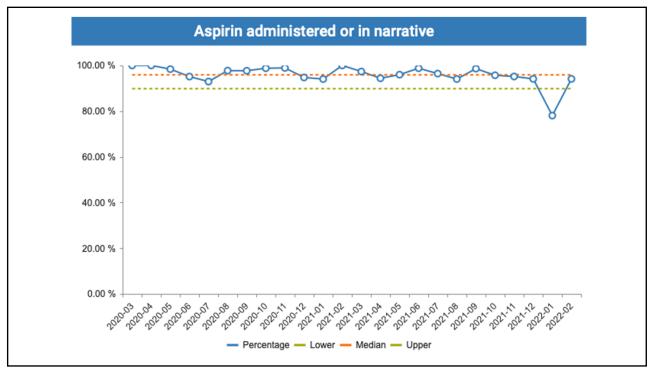


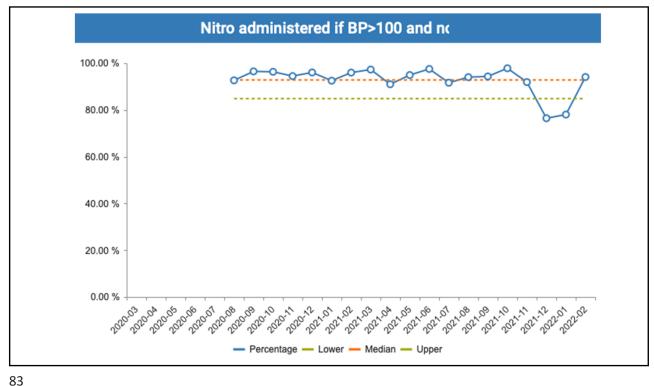


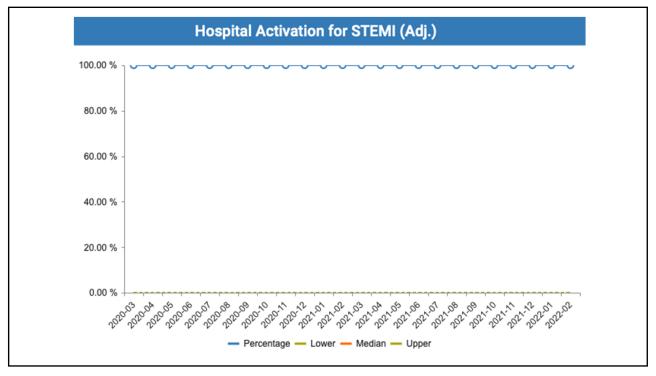


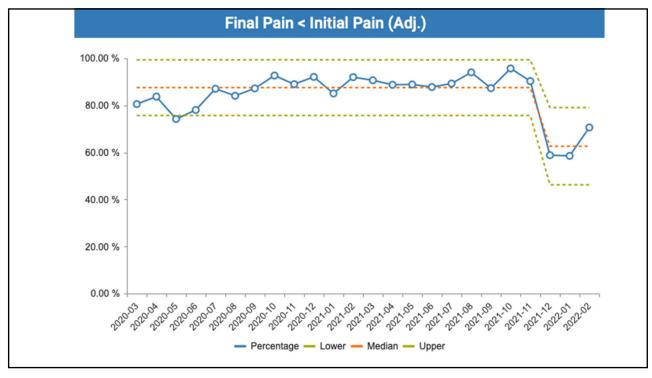


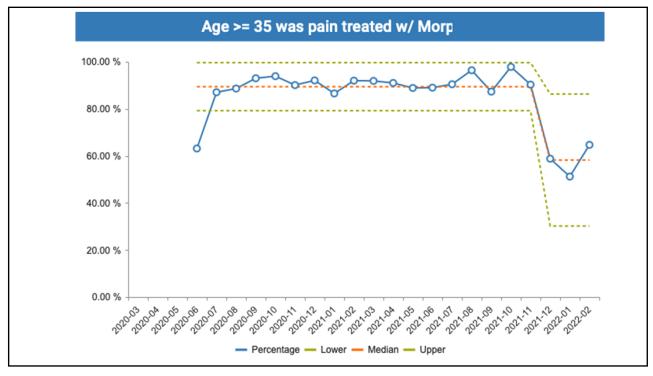






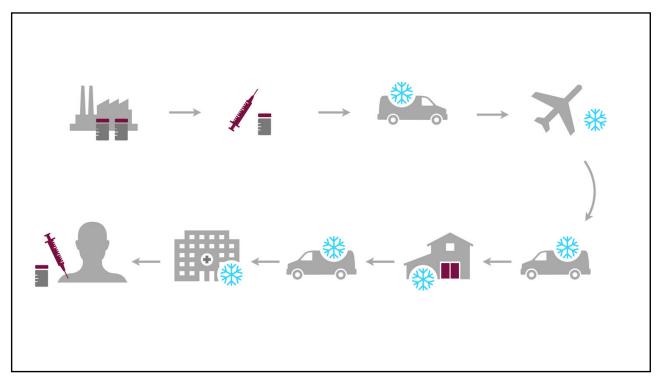


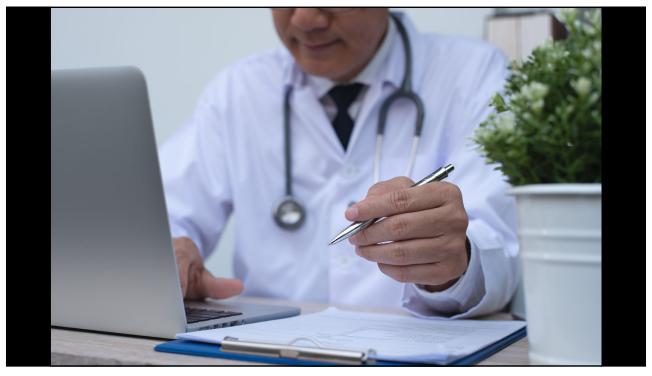










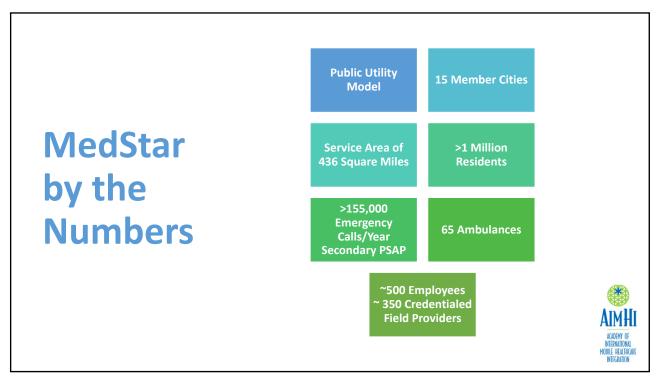


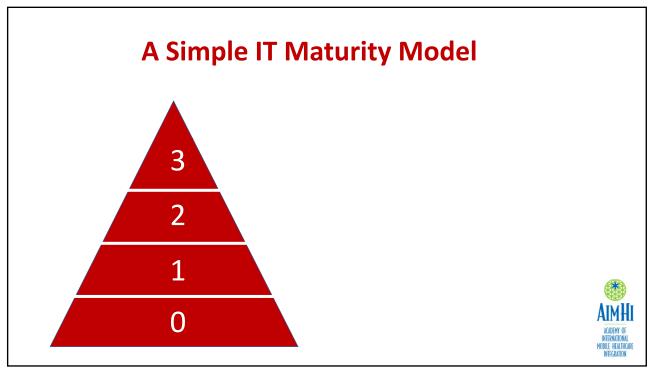


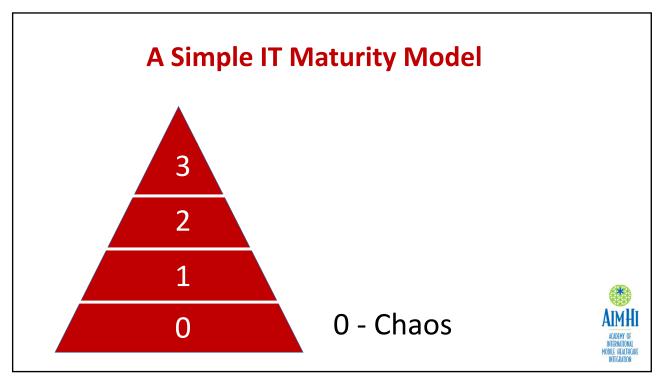


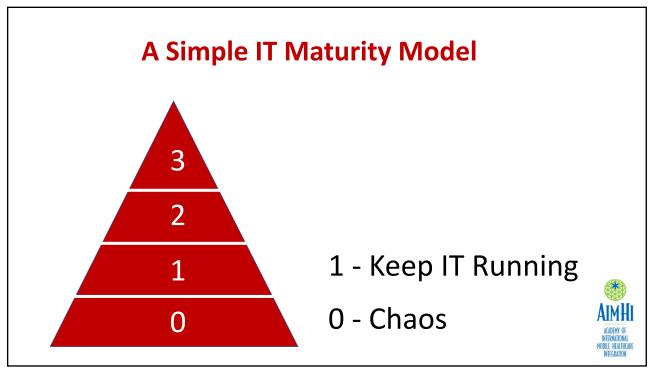


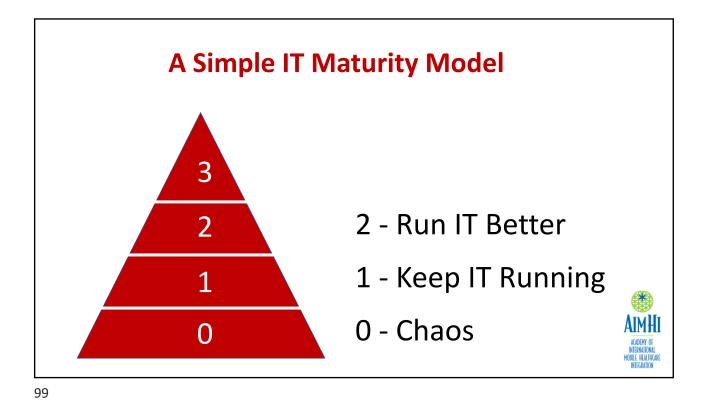




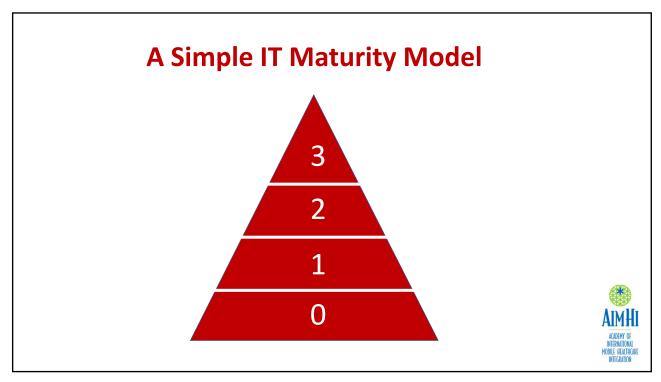


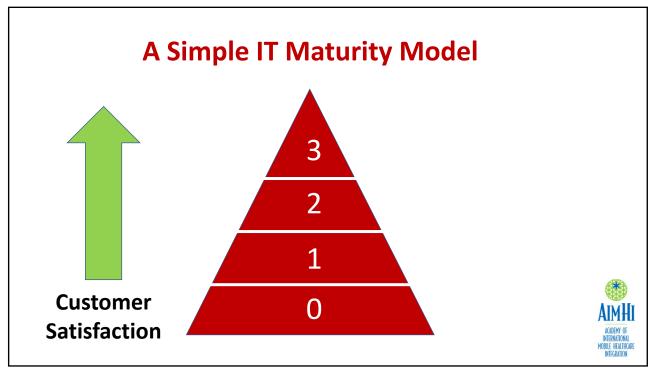


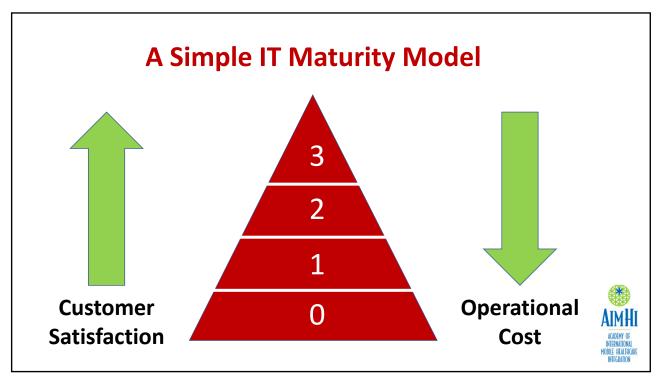


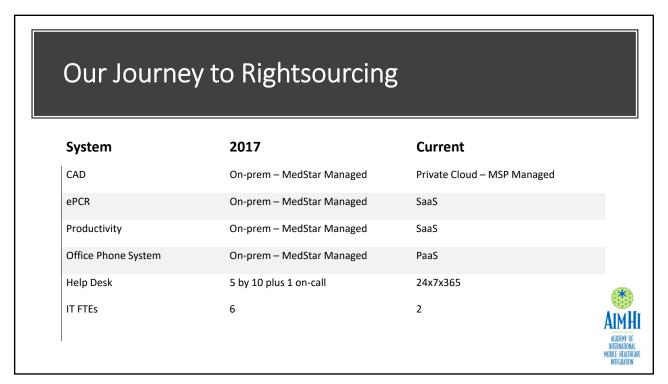


3 - Run Better IT
2 - Run IT Better
1 - Keep IT Running
0 - Chaos





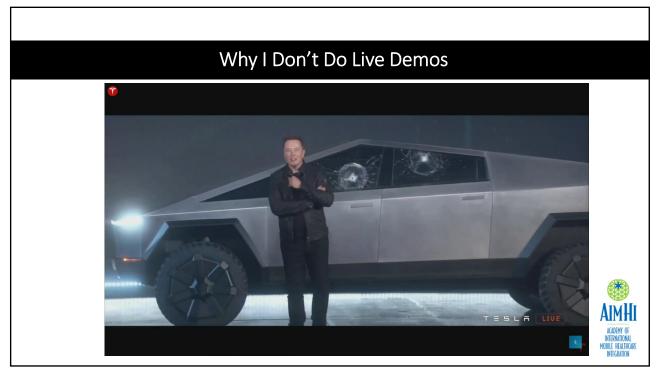


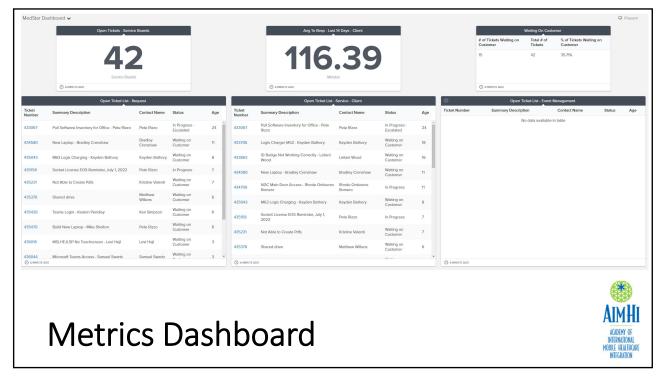


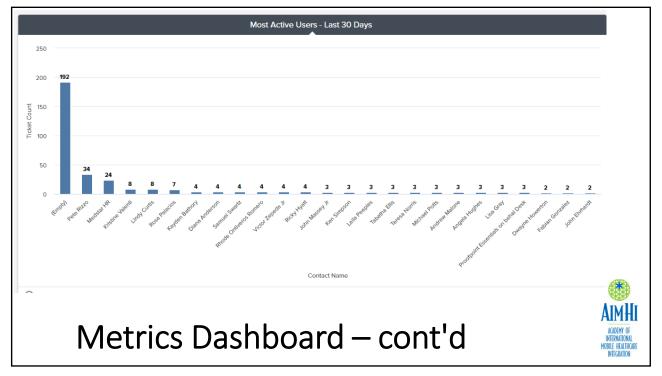
Why I Don't Do Live Demos

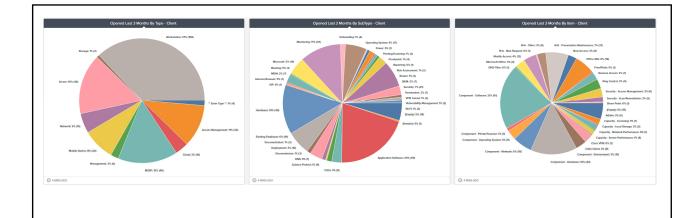


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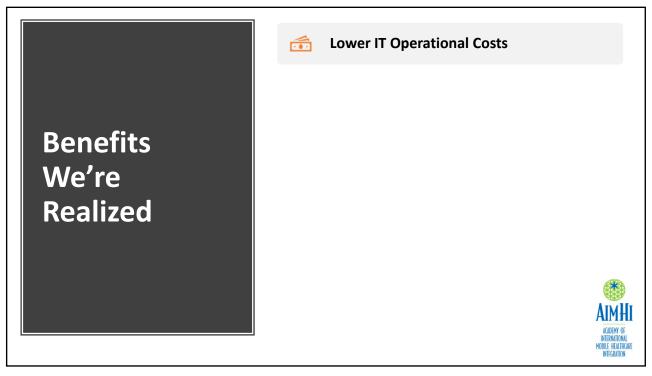


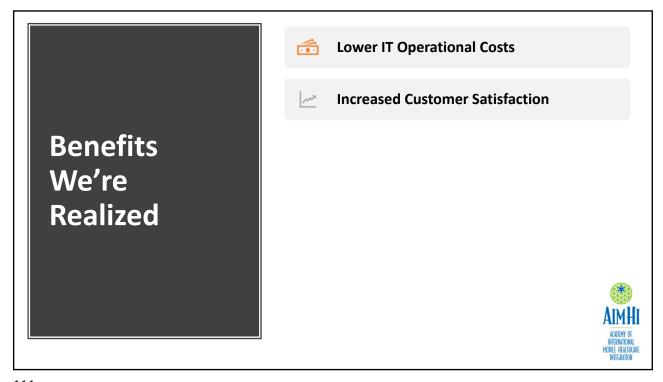


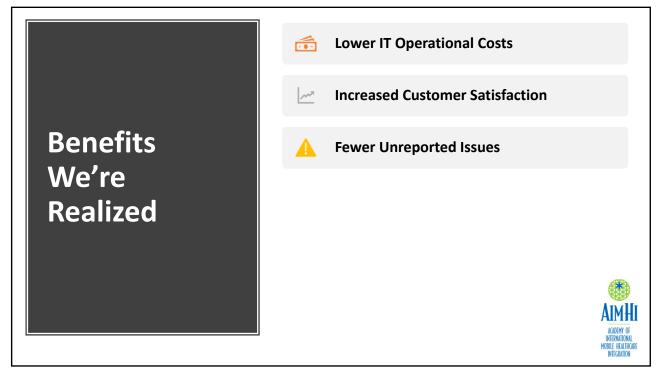
A View of the Metrics Dashboard

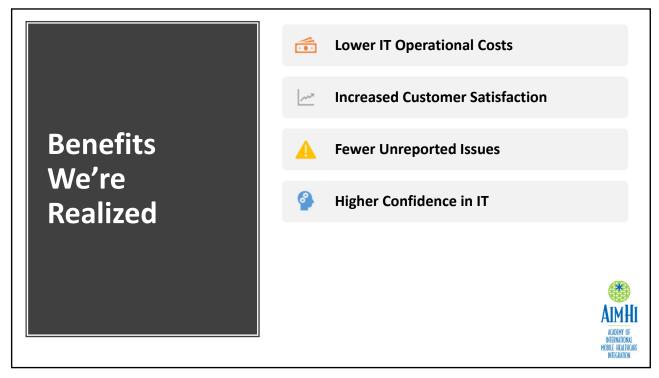


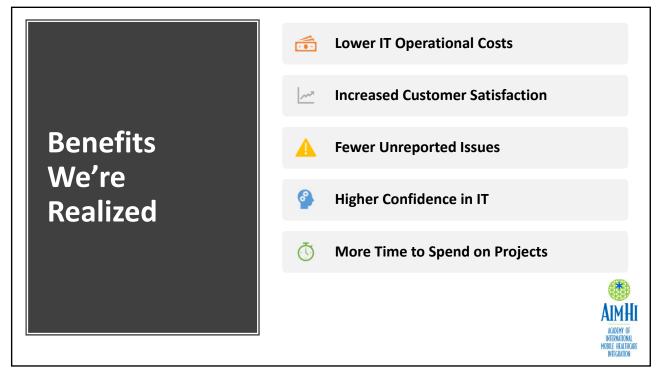
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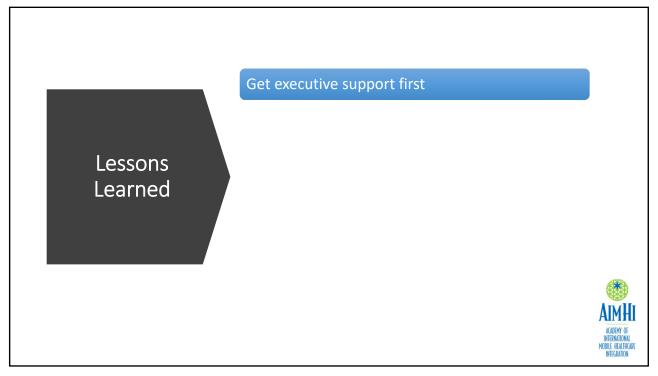


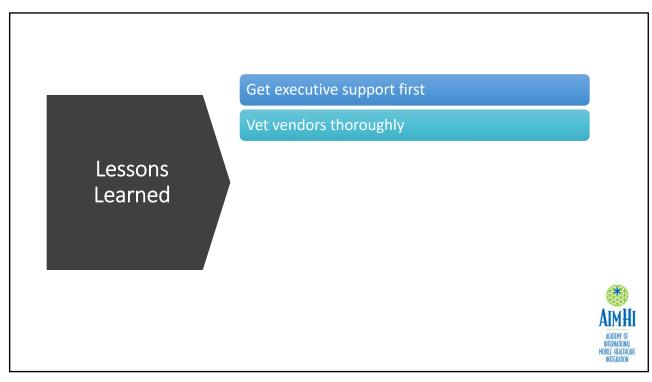


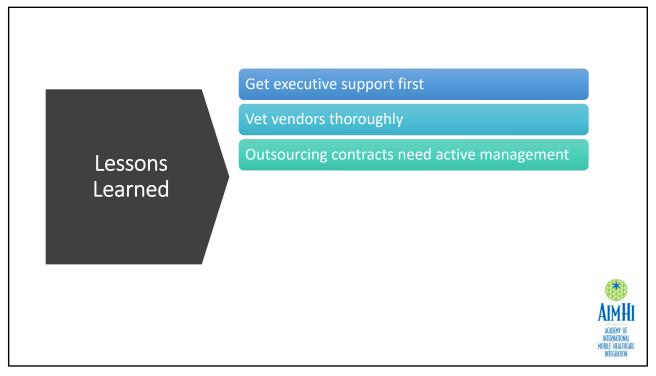


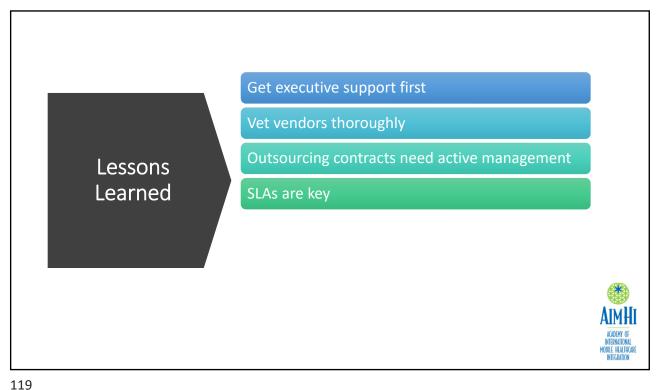


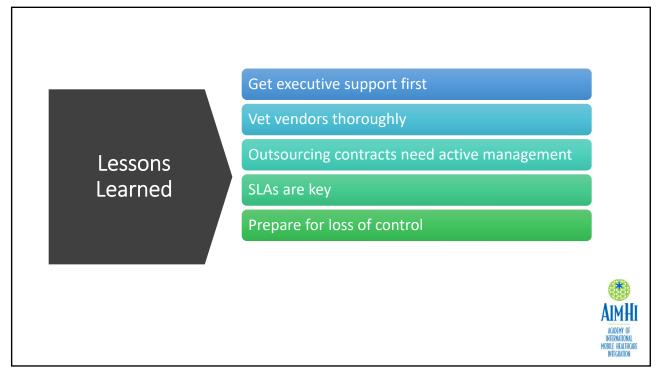


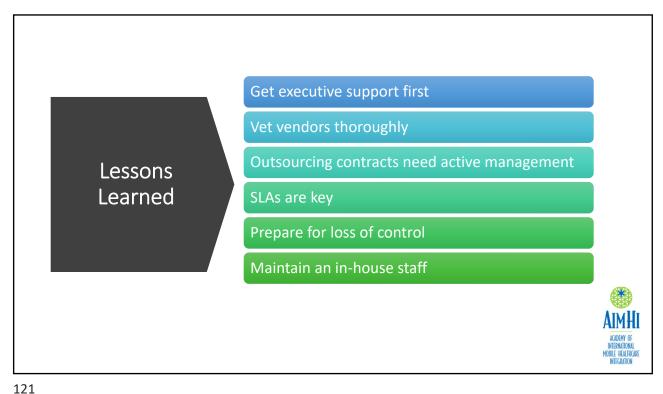


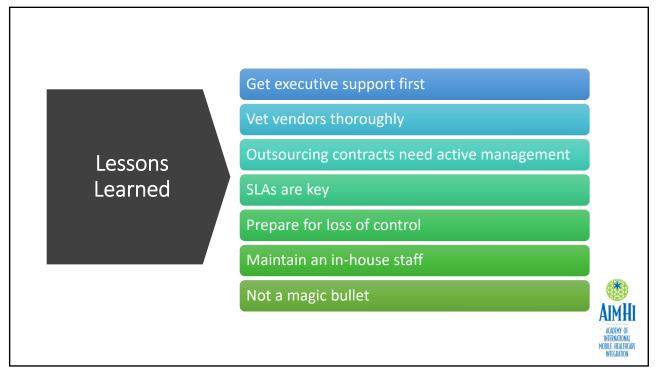
















Questions

Looking through your binoculars, what's the big tech trend that is not in place in 2022 that you believe likely will be 5 years from now?

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Questions

How do we bridge the 'bandwidth' gap between urban and rural areas? Some rural communities are lucky to have 3G cell service, if anything?



